



Economics Basics: a review

FRST 318/537c - Forest and
Conservation Economics

January, 2015

Economics review

A close-up photograph of a copper coin, likely a US penny, resting on a piece of paper. The paper features a line graph with a jagged, upward-trending line. The background is slightly blurred, showing some text and numbers, possibly from a financial report or newspaper. The overall scene suggests a connection between economics and everyday life.

Warning: the following slides are necessary but, admittedly, quite boring.

Outline

- Demand, Supply & Market Equilibrium
- Assessing Change in Welfare
- (The importance of) elasticities

Lab structure

- This is likely the only PowerPoint presentation!
- Usually:
 - Go over concepts that may have been unclear in the lecture and hand back quizzes
 - Answer any questions you may have
 - Complete problem sets & work on case studies

Course website

<http://courses.forestry.ubc.ca/FRST318>

- Class lectures
- Problem sets
- Readings (*or links to readings*)
- Syllabus and detailed course outline

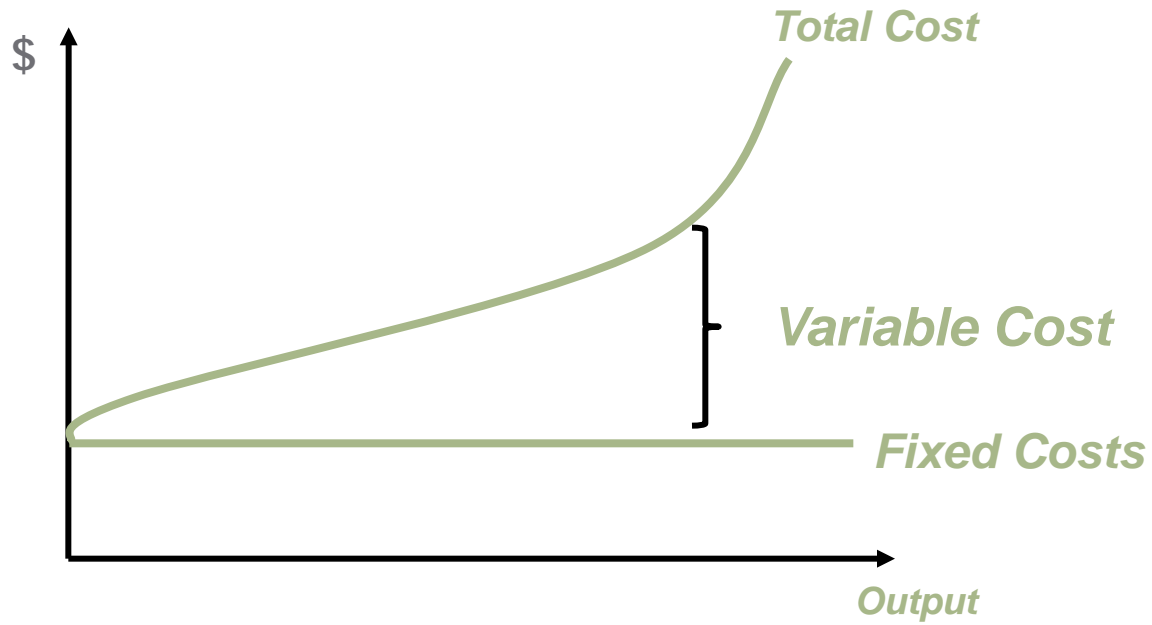
Cost Concepts

- What is a supply curve?
- Types of costs
 - Fixed Costs
 - Variable Costs
- The importance of marginal costs versus average costs

Types of Costs

- Fixed Costs
 - Production expense that does not vary with output
 - Examples?
- Variable costs
 - Production expense that does change with output
 - Examples?

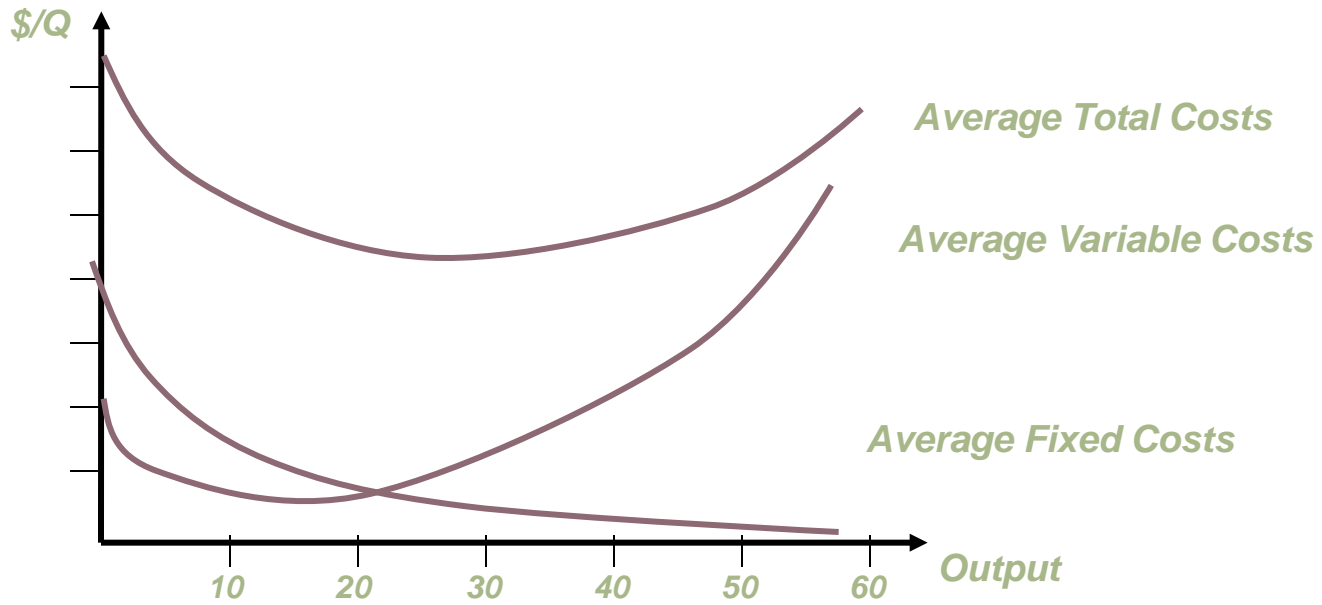
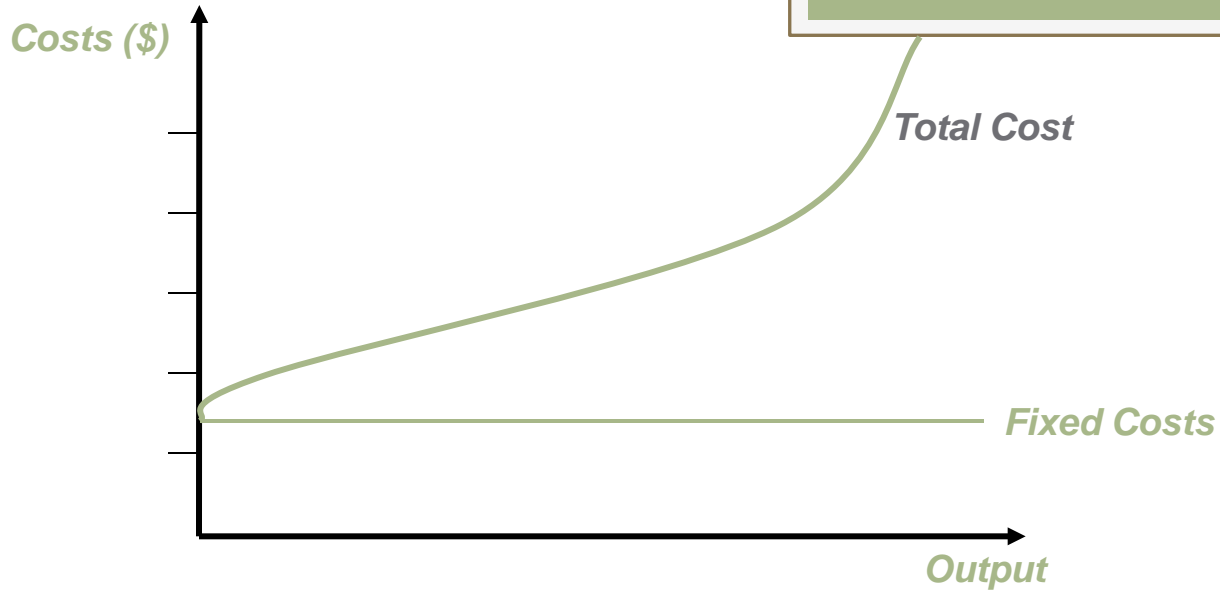
Fixed Cost, Variable Cost, and Total Cost



Algebra of Costs

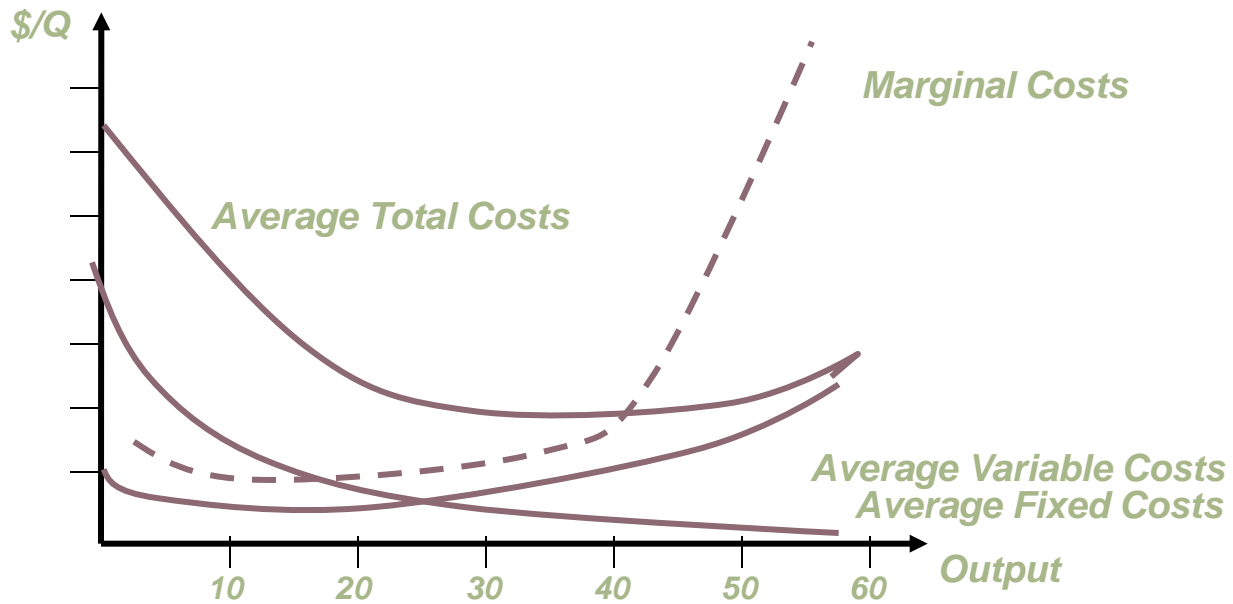
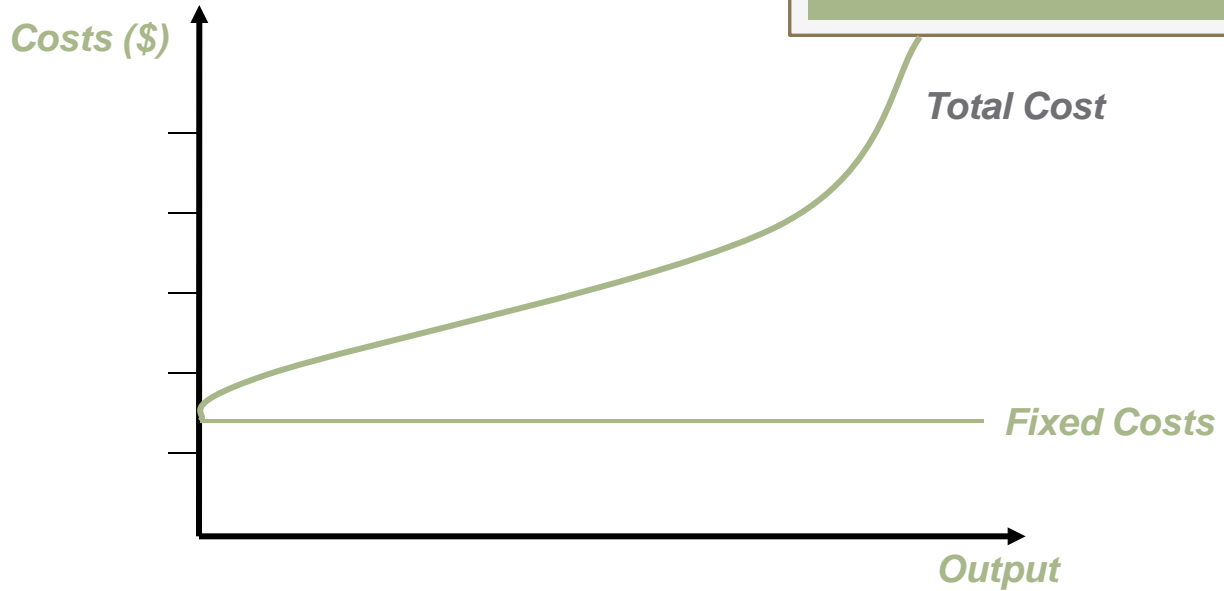
- $TC = FC + TVC$
- And $ATC = AFC + AVC$
- Where:
 - TC = Total Cost
 - FC = Fixed Cost
 - TVC = Total Variable Cost and
 - $ATC = TC/Q$ and so forth....

Economics Review



Marginal Costs

- Marginal cost (MC) = Change in Total Costs/Change in outputs
- $MC = \Delta TC / \Delta Q$
- Since fixed costs remain the same, it is the change in total variable costs that marginal cost measures
- It is also the case that the marginal cost curve represents the slope of the cost curve

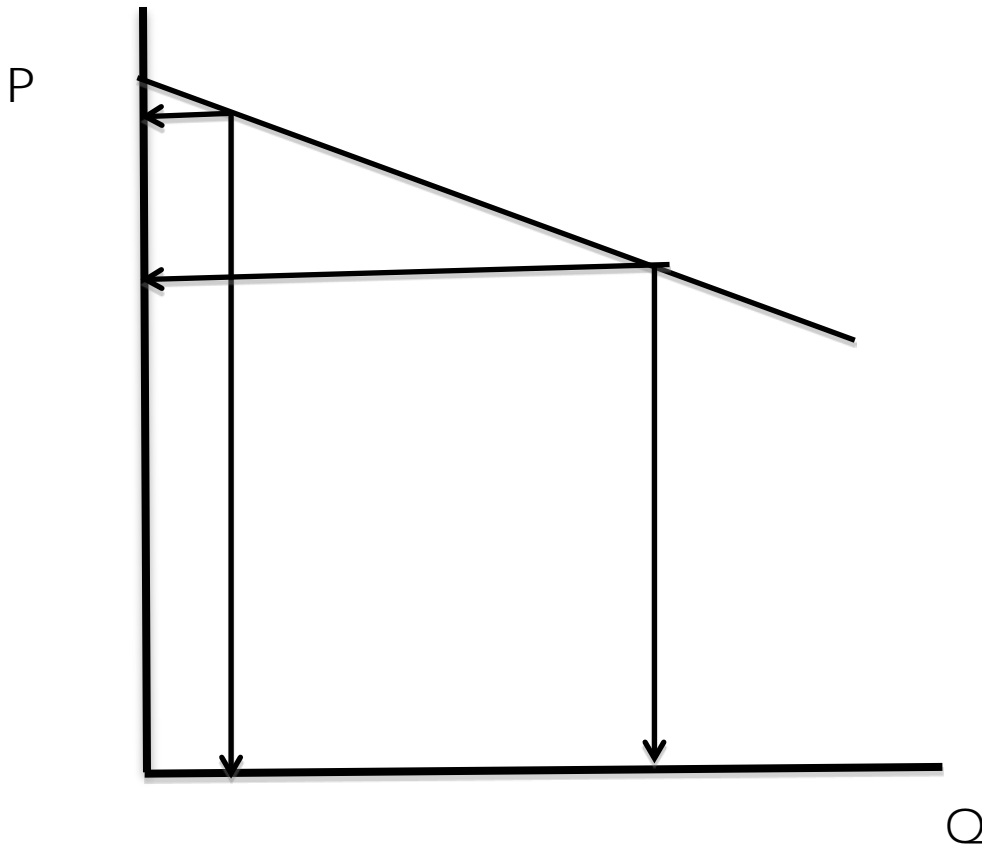


Returning to the Supply Curve

- It turns out that the the supply curve is the marginal cost curve for each firm:

$$S = MC$$

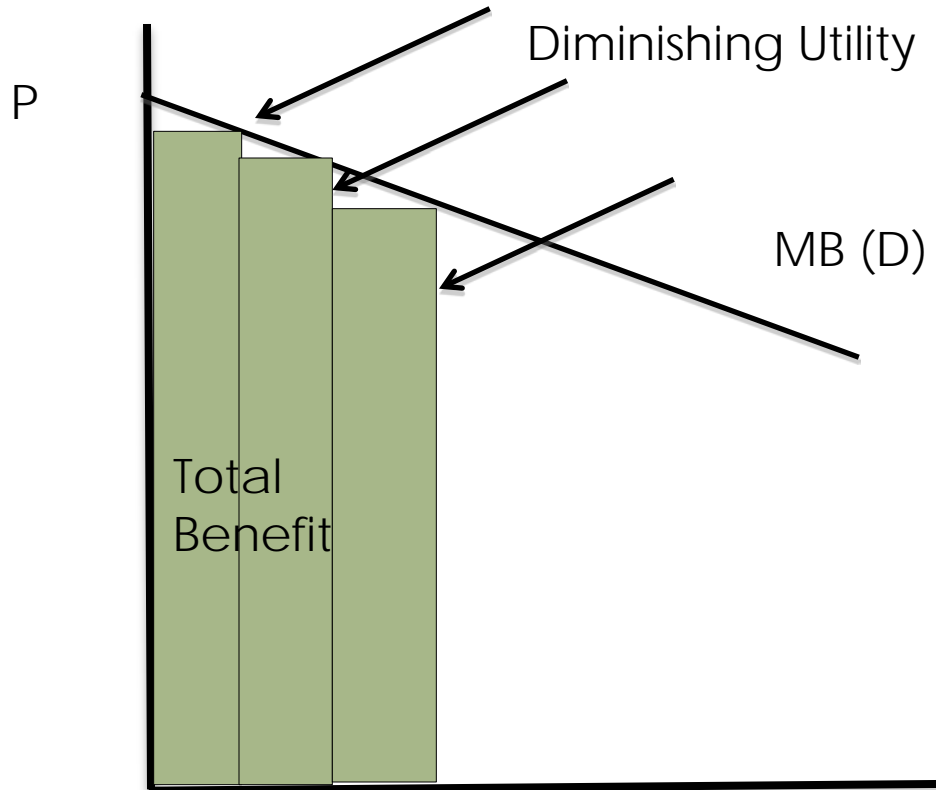
Demand Curves



Source:

http://www.dietsinreview.com/diet_column/07/joey-chestnut-wins-nathans-famous-hot-dog-eating-contest-by-eating-16052-calories/

Also a measure of value

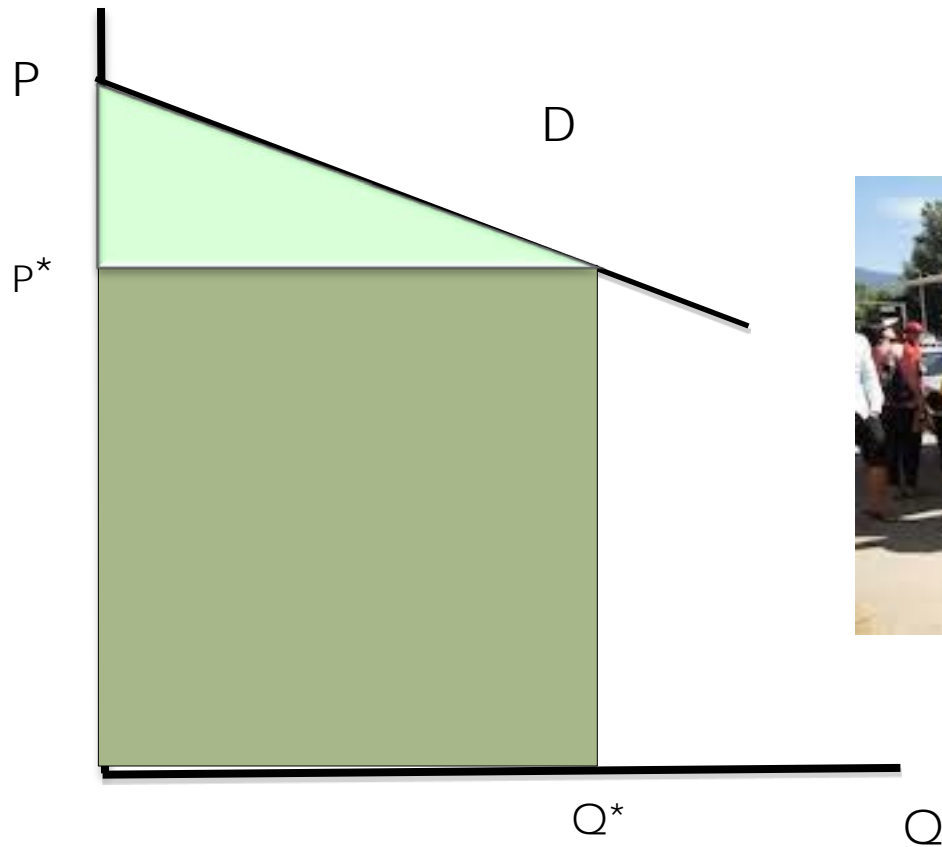


Source:

http://www.dietsinreview.com/diet_column/07/joey-chestnut-wins-nathans-famous-hot-dog-eating-contest-by-eating-16052-calories/

Q

Also a measure of value



First Fundamental Assumption

- Firms are interested in profit-maximizing
 - Given that profits = Total Revenues – Total Costs, or $\pi = TR - TC$, the highest level of profit is found where the difference between these two is the greatest (so not necessarily where TR is highest, or TC lowest)
- Firms find this point by examining what the contribution to profit (if any) is from producing another unit of output

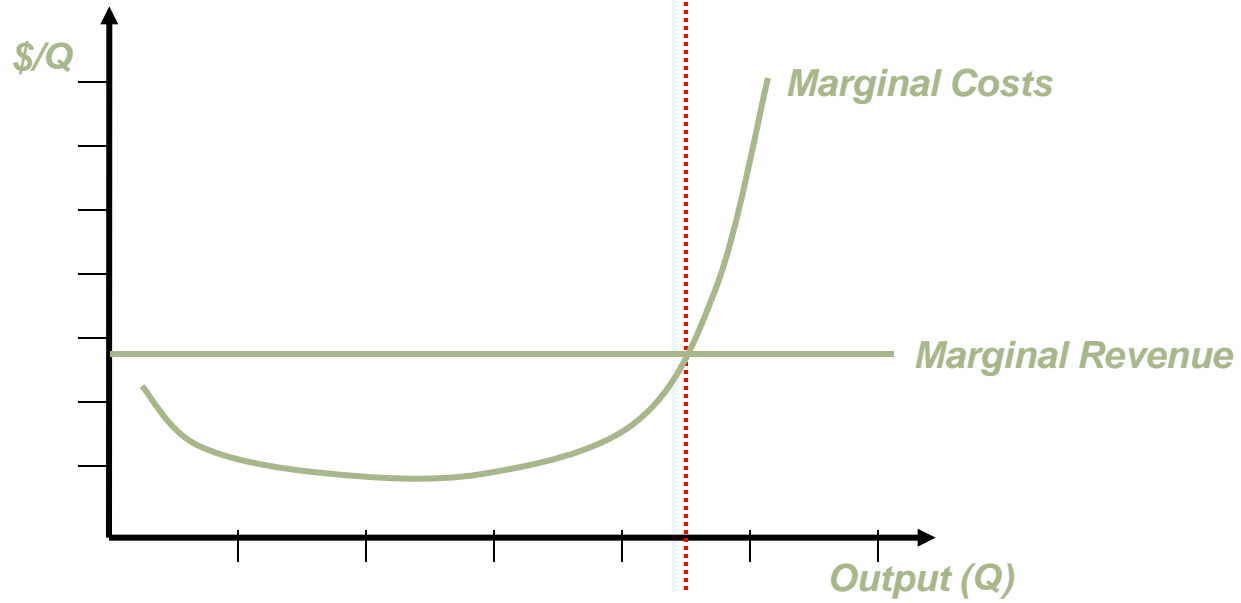
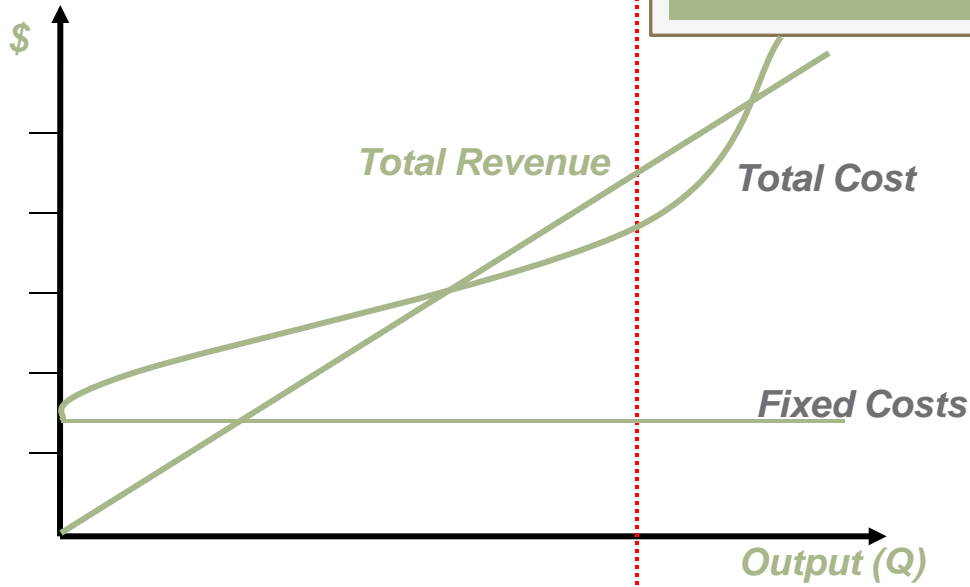
Second Fundamental Assumption

- Perfect Competition
 - This means that all firms are price-takers (they have no influence on the price)
 - They see perfectly flat (infinitely elastic) demand curves (although overall market demand curve is downward sloping)
 - When the demand curve is flat Marginal Revenue is constant and equals Price.
 - Therefore firms will price at marginal cost, or choose their production level (Q^*) such that $MC(Q^*)=P$

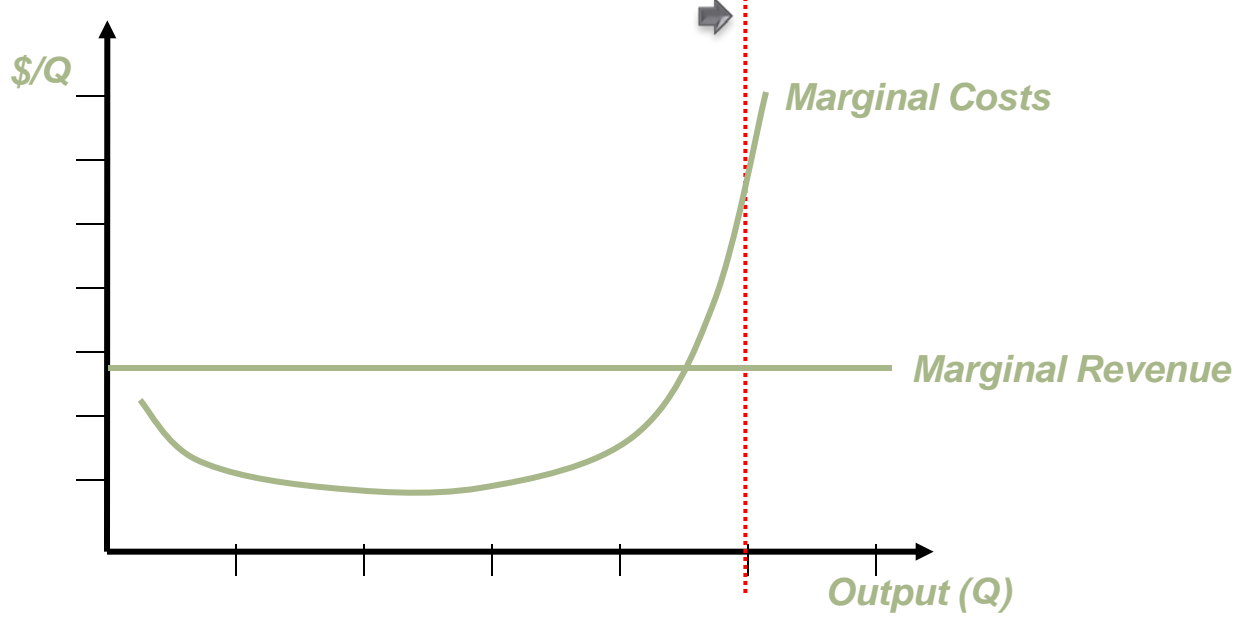
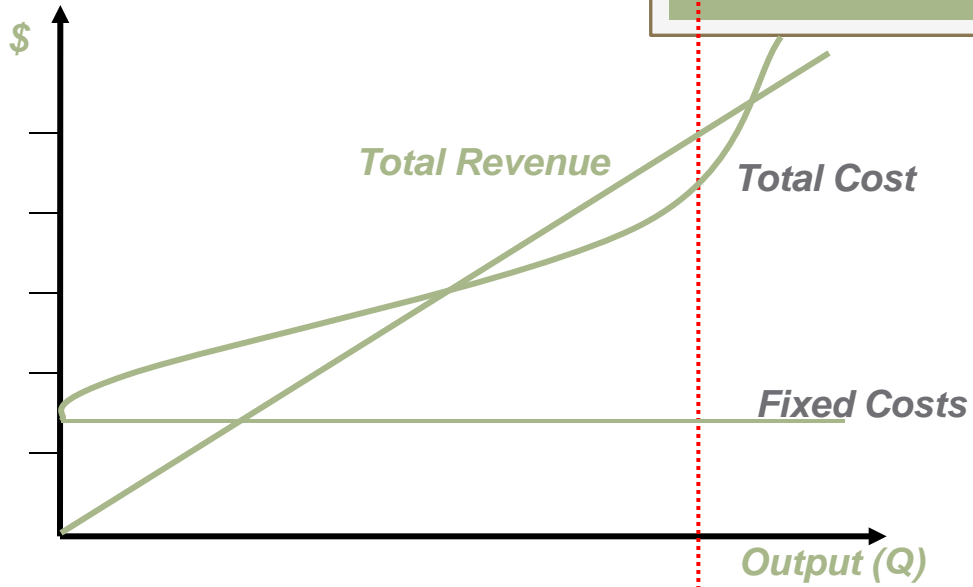
Profit-Maximizing Rule

- This is equivalent to setting Marginal Revenue equal to Marginal Cost, or $MR=MC$
- In other words, will you get more for that additional unit than it costs? If $MR>MC$, then you are making a profit on it and should expand
- If however $MR<MC$, then you are losing money-and producing too much
- Under assumption of perfect competition, $P=MR$ then $P=MC$

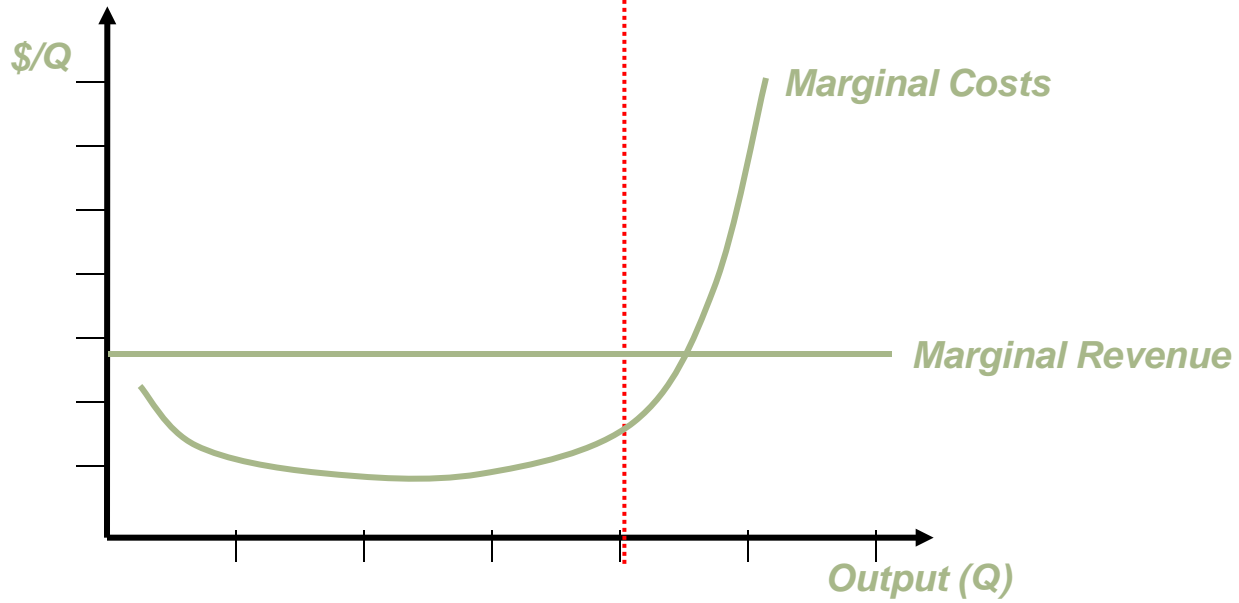
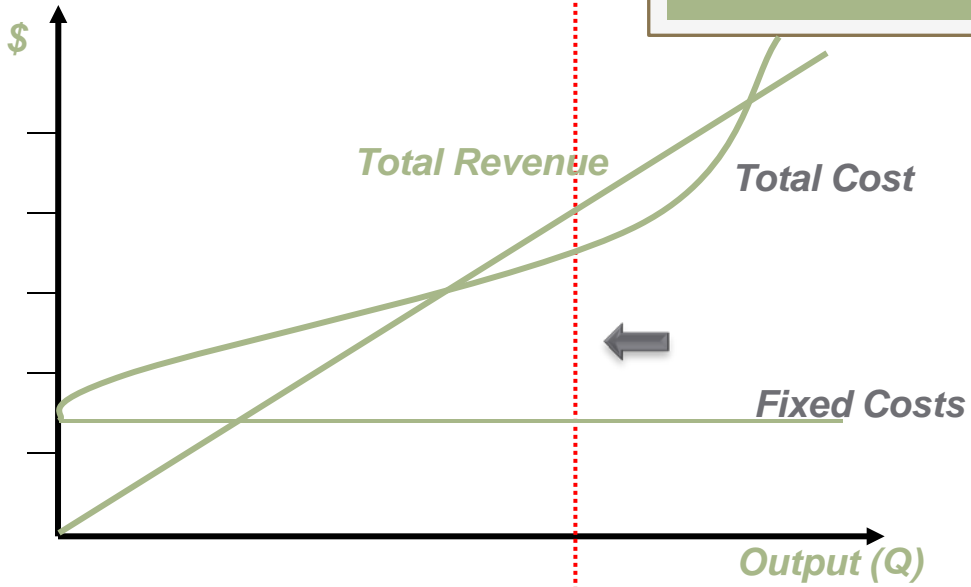
Economics Review



Economics Review



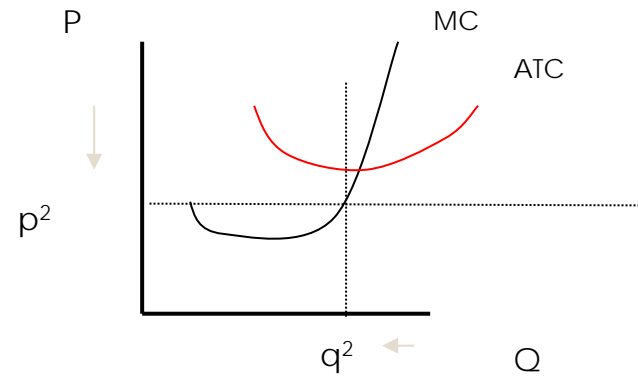
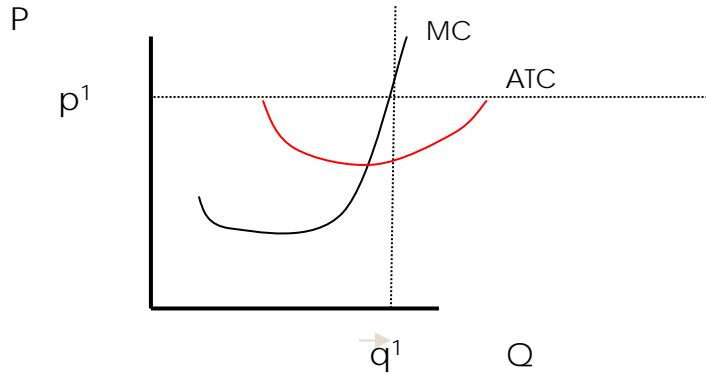
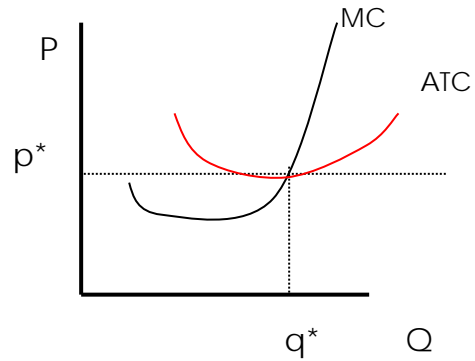
Economics Review



Profit-Maximizing Rule

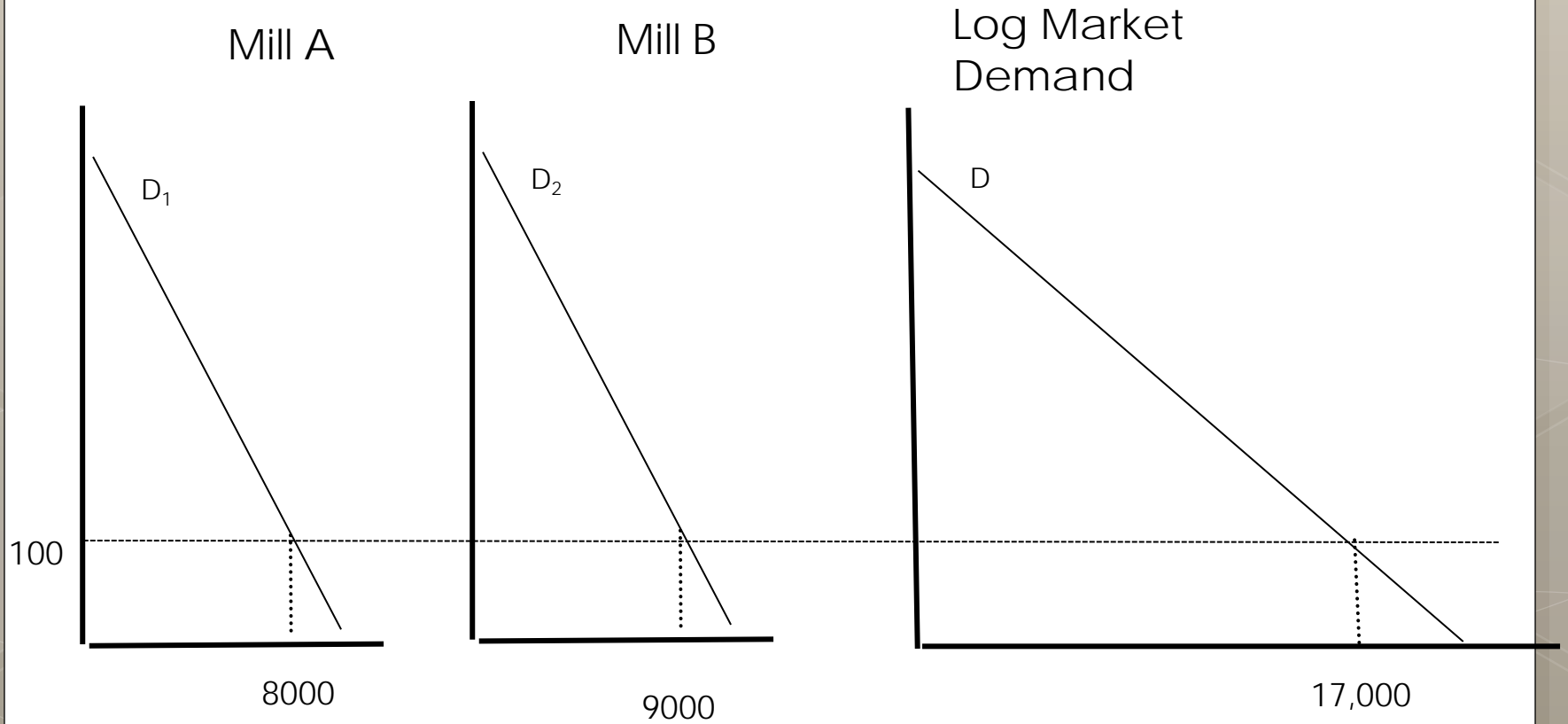
$$MR = MC$$

Firm equilibrium in perfect competition

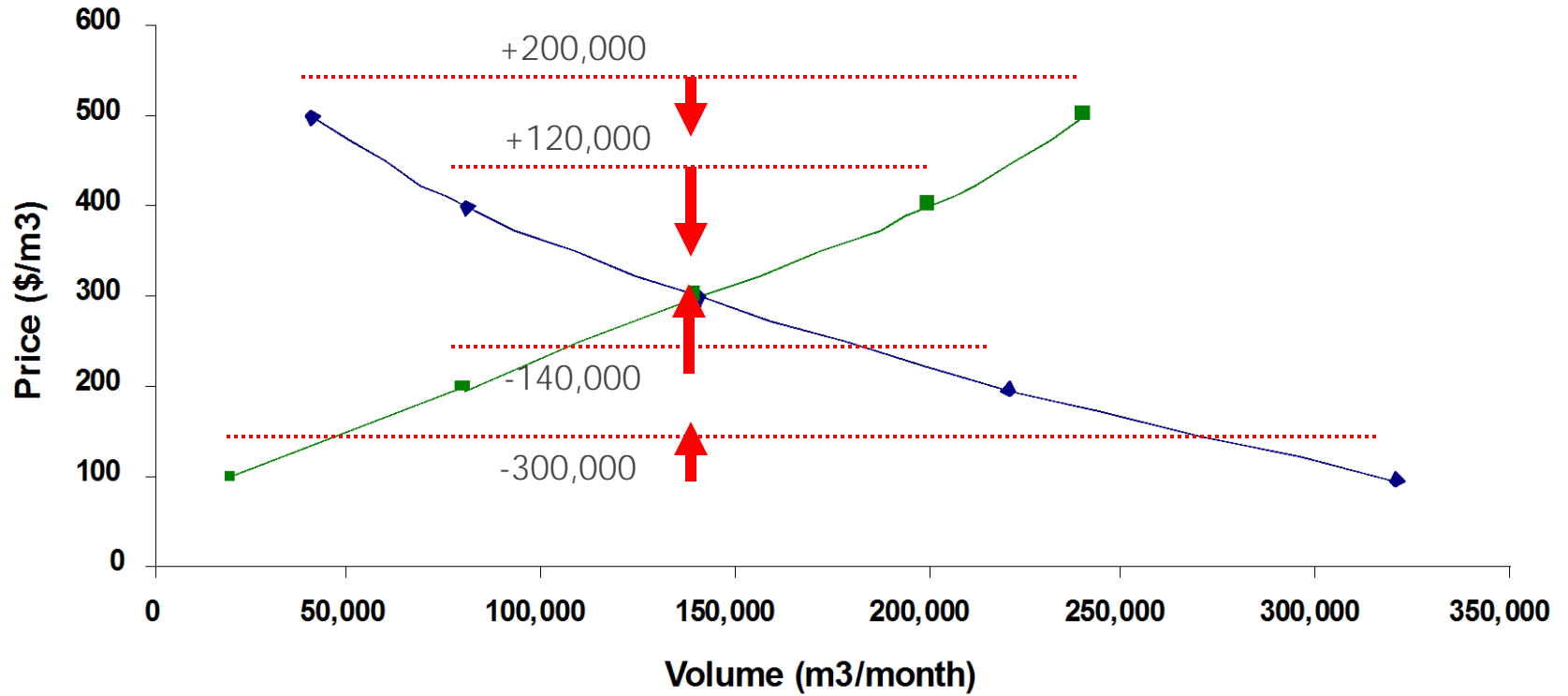


Examples of disequilibrium (in perfect competition) (positive profits or losses)

Market Demand- summation of individual demands

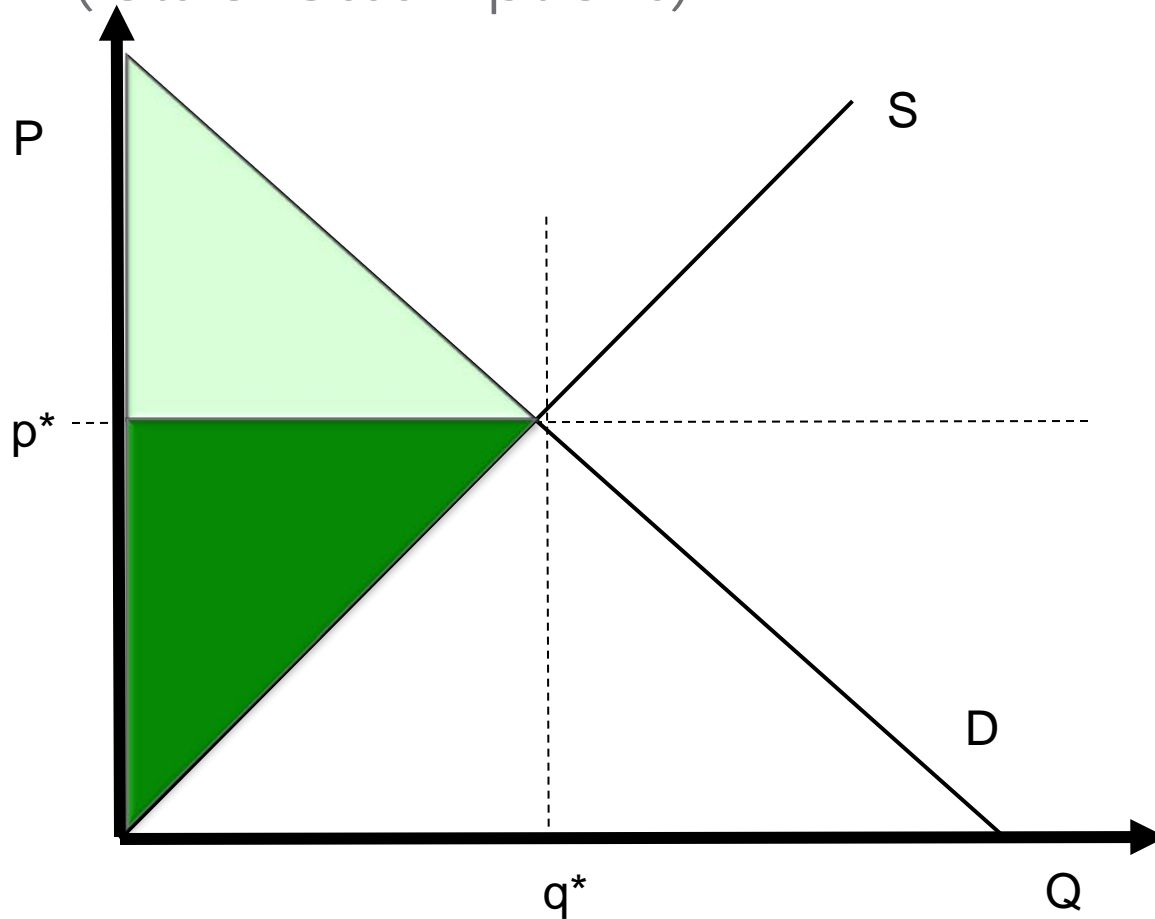


Market Equilibrium



Price (\$/m ³)	Demand (m ³ /month)	Supply (m ³ /month)	Surplus	Price Effect
500	40,000	240,000	+200,000	↓
400	80,000	200,000	+120,000	↓
300	140,000	140,000	0	none
200	220,000	80,000	-140,000	↑
100	320,000	20,000	-300,000	↑

Market Equilibrium maximizing social welfare*
(lots of assumptions)



Why is social welfare maximized?

- Marginal revenue product = marginal factor cost
- Marginal social benefit = marginal social cost
- Value of the marginal product = marginal revenue product

$$MSB = VMP = MR = P = MFC = VMF = MSC$$

Assumptions required for markets to yield social optimum

- Firms and consumers are rational maximizers
- Efficient property rights
- Perfect competition
- Free entry
- Perfect information
- Mobile labour and capital
- No externalities
- All inputs and outputs are priced
- Satisfactory income distribution

Market Adjustments

***“Everybody knows
umbrellas cost more in the
rain...”***

-Tom Waits, Bad As Me (2011)

Demand and Supply Shifters

Demand

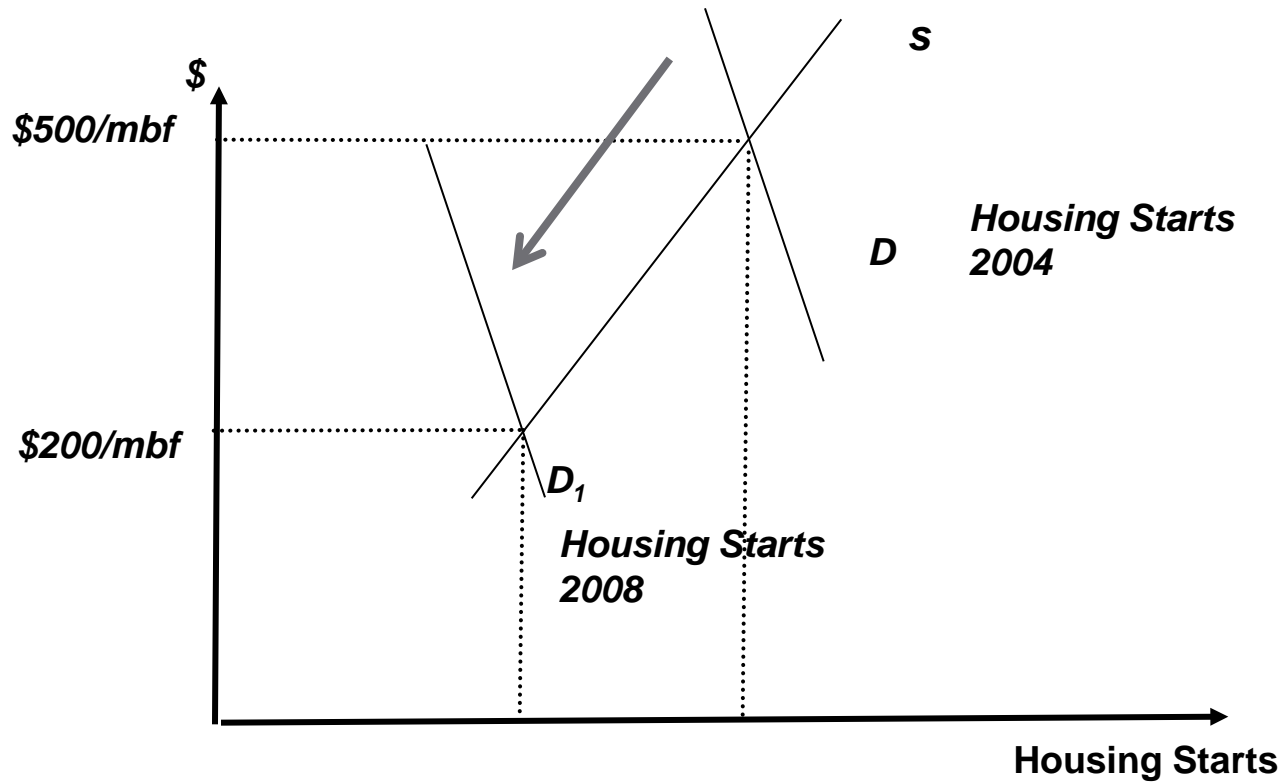
- Change in size of market
 - Number of buyers (certified wood)
 - Population
- Change in tastes
- Change in price of other goods
 - complementary
 - substitutes
- Change in income
- Change in needs-
umbrellas in the rain

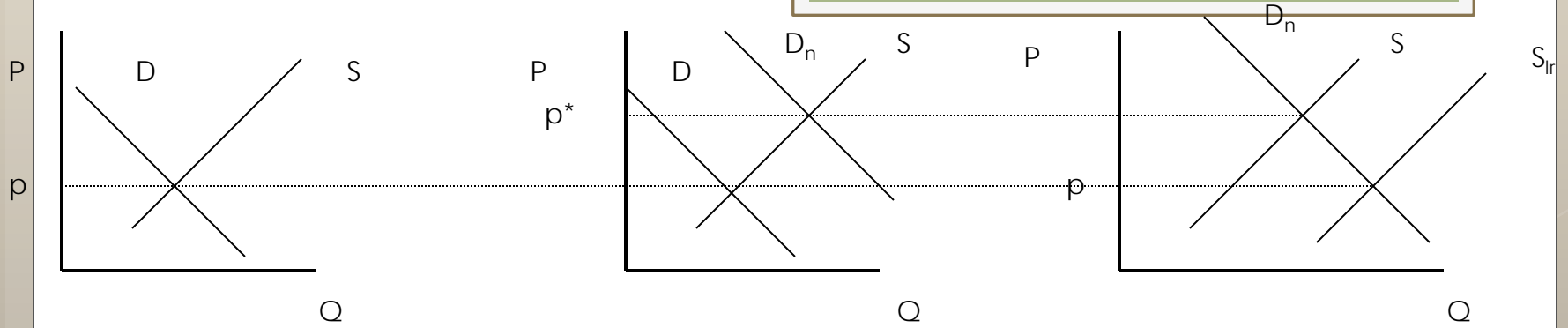
Supply

- Change in price of inputs
- Changes in available technologies
- Profitability of other goods
- Catastrophic events
 - Earthquake, Tsunami
- Policy changes
 - MPB AAC uplift

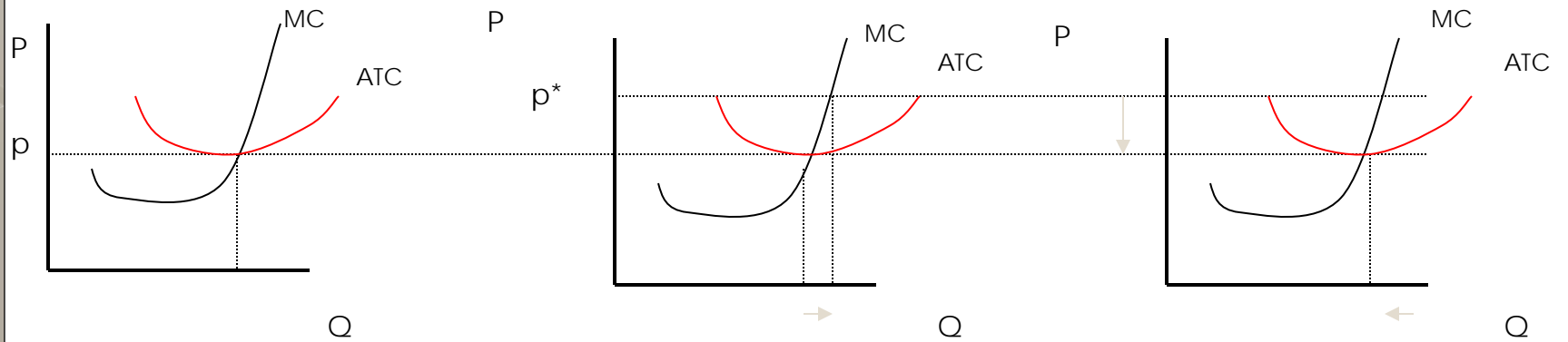
BUT NOT a change in the price of the good

Shifts in Demand for Lumber



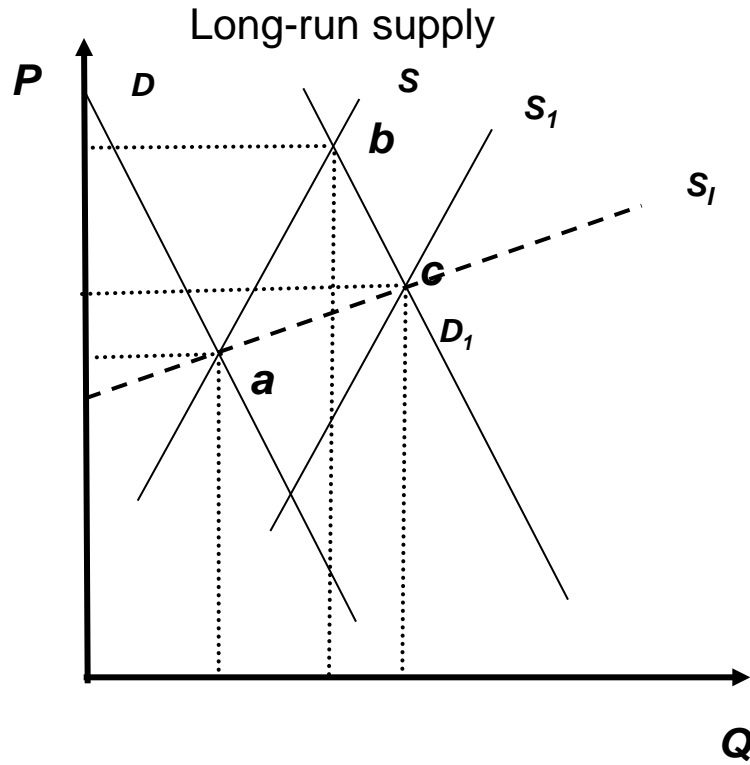


Market equilibrium after an increase in demand



Firm equilibrium after an increase in demand

Long Run versus Short Run



In the short run, an increase in demand from D to D_1 causes an increase in price (move from a to b) as you move up along the existing supply curve; In the longer run, suppliers adjust (new ones may enter, new technology may be used) and there is a new supply curve (S_1); price then falls (b to c); As demand changes, then a and c trace out the long Run supply curve (imagine the process repeating itself)

Demand Elasticity

- Elasticity refers to the relative changes in demand quantities for a given change in price
 - Elastic means that there is a big change in quantity for a little change in price
 - Inelastic is the opposite-price changes substantially but there is little change in quantity
- It is important because it tells how the market will react to a change in policy, and how costly that change might be

Elastic and Inelastic Demand Curves

- % change quantity demanded in response to % change in price
 - Under 1 is inelastic
 - Over 1 is elastic
 - 1 is unit-elastic (10% change in price would lead to a 10% change in quantity demands)

* The same concept applies to Supply curves

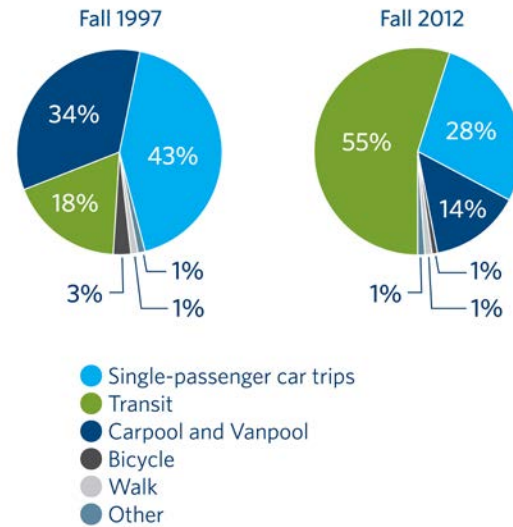
Price Elasticity

$$E_p = \frac{\% \text{ Change in Quantity}}{\% \text{ Change in Price}}$$

$$E_p = \frac{\frac{\Delta Q}{Q}}{\frac{\Delta P}{P}} * \frac{P}{Q} \quad (\text{arc elasticity})$$

$$E_p = \frac{\frac{dQ}{dP}}{\frac{dP}{P}} * \frac{P}{Q} \quad (\text{point elasticity})$$

Why is it important to know elasticity?



Additional Supply Curve: Economies of Scale

1. Long run concept:
 - Reductions in unit cost as the size of a facility and the usage levels of other inputs increase
 - A producer's average cost per unit falls as the scale of output is increased
2. Economies of scale is a practical concept that explains real world phenomena
 - Think "too big to fail"
 - In some industries (notably forestry and mining) companies grow to be very large